

### JOB INFORMATION

Job Code	AD70
Job Description Title	Exec Dir, Career & Employer Initiatives
Pay Grade	SR15
Range Minimum	\$94,870
33rd %	\$123,330
Range Midpoint	\$137,560
67th %	\$151,790
Range Maximum	\$180,260
Exemption Status	Exempt
Approved Date:	1/1/1900 12:00:00 AM
Legacy Date Last Edited	1/19/2023

### JOB FAMILY AND FUNCTION

Job Family:	Student Resources
Job Function:	Career Strategies

### JOB SUMMARY

The Executive Director of Career and Employer Initiatives leads the Harbert College's distributed career services operations and coordinates career education and employer initiatives within the College. Directly overseeing the Office of Professional and Career Development (undergraduate career center) and indirectly oversees departmental Program Champions, and Graduate Career Services, particularly for employer outreach and student career outcomes. Provides a clear vision and strategic goals for career outcomes, establishes and leads employer relations priorities, and serve as the college's liaison for university career-related activities.

### RESPONSIBILITIES

- **Strategic Vision and Leadership:** Cultivates a robust, high-performance career ecosystem that includes setting the strategic vision, goals, and action plans for college-wide career services; provides leadership and oversight for the Office of Professional and Career Development (OPCD) and the broader distributed network of career services professionals toward achievement of goals.
- **Career Readiness Achievement:** Establishes and continuously improves a student-oriented career-readiness framework and scorecard; leads performance for and achievement of college-wide career-readiness outcomes.
- **Employer Relations Achievement:** Establishes strategic employer engagement priorities; leads performance for and achievement of college-wide employer engagement outcomes. Guides and coordinates college-wide employer engagement activities.
- **College and Campus Liaison:** Nurtures and leverages relationships with University career services and college partners--academic advising, student recruitment and outreach, advancement, and college leaders.
- **Management and Budgetary Responsibilities:** Fosters a professional culture in the OPCD including an environment of mutual respect that reinforces the shared values of the Harbert College and the OPCD in particular, a safe and collaborative environment for open dialogue, personal responsibility for communication and character, and an open-minded and unbiased approach in working with staff and students, leading by example for both staff and students. Manages the OPCD operations, budget, personnel, technology, and data.
- Performs other duties as assigned.

### SUPERVISORY RESPONSIBILITIES

Supervisory Responsibility	Full supervisory responsibility for other employees is a major responsibility and includes training, evaluating, and making or recommending pay, promotion or other employment decisions.
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## MINIMUM QUALIFICATIONS

To be eligible, an individual must meet all minimum requirements which are representative of the knowledge, skills, and abilities typically expected to be successful in the role. For education and experience, minimum requirements are listed on the top row below. If substitutions are available, they will be listed on subsequent rows and may only be utilized when the candidate does not meet the minimum requirements.

## MINIMUM EDUCATION & EXPERIENCE

Education Level	Focus of Education		Years of Experience	Focus of Experience
Master's Degree	Degree in Business, Higher Education, or related field.	And	10 years of	10 years of related professional experience with 5+ years leading career and employer initiatives, and managing career services professionals in an academic or corporate setting. Must have at least 2 years of experience directly supervising full-time employees.

## MINIMUM KNOWLEDGE, SKILLS, & ABILITIES

Knowledge of budgeting practices, promotional strategies, qualitative and quantitative assessment and University policies and procedures.

## MINIMUM LICENSES & CERTIFICATIONS

Licenses/Certifications	Licenses/Certification Details	Time Frame	Required/Desired
None Required.			

## PHYSICAL DEMANDS & WORKING CONDITIONS

Physical Demands Category: Other

## PHYSICAL DEMANDS

Physical Demand	Never	Rarely	Occasionally	Frequently	Constantly	Weight
Standing			X			
Walking			X			
Sitting				X		
Lifting	X					
Climbing		X				
Stooping/ Kneeling/ Crouching		X				
Reaching				X		
Talking					X	
Hearing					X	
Repetitive Motions					X	
Eye/Hand/Foot Coordination					X	

## WORKING ENVIRONMENT

Working Condition	Never	Rarely	Occasionally	Frequently	Constantly
Extreme cold		X			

## WORKING ENVIRONMENT

Working Condition	Never	Rarely	Occasionally	Frequently	Constantly
Extreme heat		X			
Humidity		X			
Wet		X			
Noise		X			
Hazards		X			
Temperature Change		X			
Atmospheric Conditions		X			
Vibration		X			

**Vision Requirements:**  
Ability to see information in print and/or electronically.