Management Discussion

FY 2020-21 Operating Budget Highlights

The proposed budget for FY 2020-21 is \$1.484 billion and is divided into the four budgetary divisions as illustrated in **Figure 1**. This budget has increased by \$41.3 million, or 2.87%, from the approved FY 2019-20 budget.

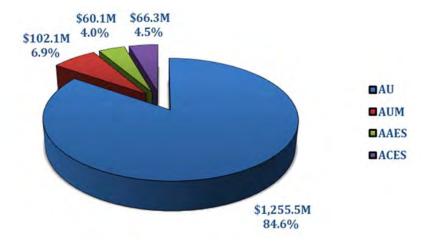


Figure 1: Auburn University Budget by Division for the Auburn University System

The budget is grouped into three fund types for revenue and expenses based on certain characteristics of the sources and uses of the funds: unrestricted, restricted, and auxiliary. As shown in **Figure 2**, the majority of the University's funding falls into the unrestricted category.

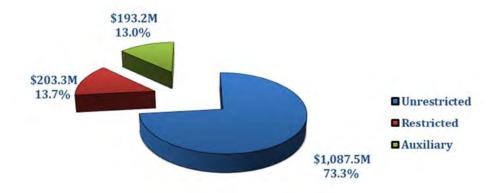


Figure 2: Auburn University Budget by Funding Category for the Auburn University System

Revenues

State appropriations revenue increased by \$9.1M (3.24%) for FY 2020-21. The trend for growth in state appropriations since FY 2015 has been positive as exhibited in **Figure 3**. Future growth is being monitored given the current pandemic and economic environment.



Figure 3: 5-Year Trend for State Appropriations for the Auburn University System

Tuition and fees revenue increased by \$14.4 million due to recent positive enrollment trends coupled with an increase in tuition rates (2.5% at Auburn-Main Campus and 3% at AUM). There were also increases in *restricted* revenues of \$5.4 million, and *other* revenue of \$5 million. *Auxiliary* revenues increased by \$7.5 million.

The University has numerous revenue sources as seen in **Figure 4.** State appropriations and tuition & fees make up almost 66% of the total proposed budget for FY 2020-21, which is equal to the 66% they represented in FY 2019-20.

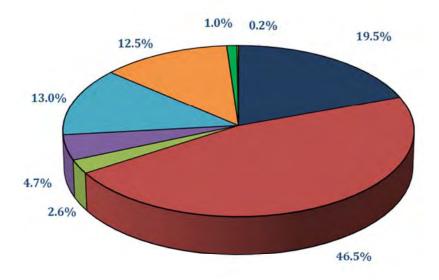




Figure 4: Total Revenue for the Auburn University System

Expenses

The COVID-19 pandemic creates some uncertainty for future revenue streams. As a result, permanent expense increases were kept to a minimum for the FY21 budget with no money budgeted for merit increases. The total salary and wage increase is \$5.3 million. \$1.4 million of that is for job family and faculty promotions. The additional \$3.9 million includes a combination of new faculty and staff positions (primarily in the academic units), the removal of the one-time supplement from the prior year's budget, and additional reduction of salaries on vacant positions. The employee benefits budget is decreasing by \$9.5 million largely due to a 6% decrease in the fringe benefit rate that is negotiated with the Department of Health & Human Services.

The majority of expense increases from the prior year are in non-personnel costs. Most of the increase is due to budgeting funds as one-time reserves to prevent committing permanent costs that might be un-supported by growth in revenues. The amount set aside specifically related to this in FY21 is approximately \$19.7 million, which includes a \$15.3 million increase in the Mission Enhancement Fund over the prior year. As it did last year, the University is setting aside a substantial contingency of greater than \$35 million (a \$7.6 million increase over the prior year). In addition, the university has planned growth in student aid and mandatory costs, which would include University contracts for security, administrative & academic software inflation, as well as building operation increases. Student aid and waivers increased by \$1.7 million from the prior year. The impact of the mandatory costs and new buildings results in an increase of \$3.6 million in the budget. Other operating expenses across all divisions increased by an additional \$13.0 million due to inflation and estimated growth in auxiliary and restricted expenses.

The University presents its expense budget in two major ways: by object and by function. There are four major categories used to identify expenses by object: Salaries and Wages, Employee Benefits, Operations and Maintenance, and Student Aid. The Operations and Maintenance category can also be broken into additional categories for: Debt Service, Repairs and Renovation, and Net Mission Enhancement Funding. The breakdown of expenses by object is illustrated with **Figure 5** on the following page.

The University also budgets and records its expenses by function. The functional categories are meant to identify the purpose for the expense. **Figure 6**, on the following page, gives the breakdown by function for the University. The functional expense breakdown only includes unrestricted funds as restricted and auxiliary funds have multiple functional classifications that are not readily assignable to one of the categories.

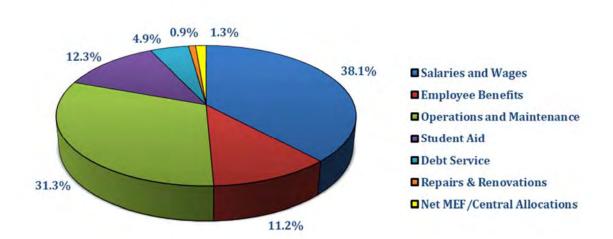
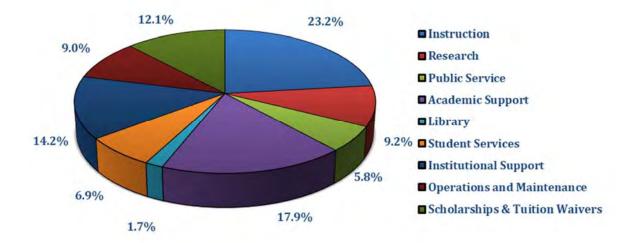


Figure 5: Expenses by Object for the Auburn University System

Figure 6: Expenses by Function for the Auburn University System



Strategic Budgeting Initiative (SBI)

This proposed budget marks the fifth year of budget development under the SBI. The same principles for revenue and indirect expense allocation apply, although the variable percentages changed to be reflective of the most recent full year of data (for academic and fiscal year 2018-19). The specific data points and percentages are on the tables in the Allocation Metrics section.

During the budget development cycle for FY 2020-21, the governance committees played a part in building the proposed budget. The University Budget Advisory Committee continues to provide oversight for the budgeting process. Additionally, the committee serves in an advisory role to senior administration on high-level budgetary matters, some of which includes recommendation of changes to allocation methods. Its full charge and membership can be found at

http://www.auburn.edu/administration/president/univcomm/universitybudgetadvisory-resturctured-0.html.

Information about the other committees, charges, and composition can be found at the following:

Central Unit Allocation Committee -

http://www.auburn.edu/administration/president/univcomm/centralunitallocations.html

Repair & Renovation/Space Management Committee -

http://www.auburn.edu/administration/president/univcomm/spacemanagement-repair-renovation.html

Mission Enhancement Fund (MEF)

The MEF participation rate continues to be 17.5% assessed on all allocated revenues and certain direct revenues. The funds generated are used for both subvention and strategic investment. For FY 2020-21, the amount generated in the MEF before reallocation is \$120.5 million. Subvention needs are approximately \$99.2 million, which yields a strategic investment portion of \$21.3 million.

Other Information

Salary & Wage Guidelines for FY 2020-21 budget development can be found at https://auburn.edu/administration/business-finance/pdf/budget-merit--supplement-guidelines.pdf

AUBURN UNIVERSITY - ALL DIVISIONS

COMPARATIVE SUMMARY OF BUDGETED REVENUES & EXPENSES

BY FUNCTION & OBJECT

		2020-2021 BUDGET COMBINED TOTAL	2019-2020 BUDGET COMBINED TOTAL	% CHANGE
REVENUES BY SOURCE				
State Appropriations	\$	288,724,655	279,671,244	3.24%
Tuition & Fees		688,482,908	674,030,433	2.149
Other Income		110,273,847	105,300,820	4.729
Auxiliary Funds		193,268,815	185,763,109	4.049
Restricted Funds		203,316,419	197,912,334	2.739
TOTAL REVENUES BY SOURCE	\$	1,484,066,644	1,442,677,940	2.879
EXPENSES BY FUNCTION				
nstruction	\$	252,673,807	249,523,415	1.269
Research		99,892,370	95,297,977 *	4.82%
Public Service		63,314,414	61,821,202	2.429
Academic Support		193,525,811	178,753,734 *	8.269
Library		19,011,077	19,183,289	-0.909
Student Services		75,413,271	73,225,880	2.999
Institutional Support		154,031,648	153,363,059	0.44°
Operations & Maintenance		98,166,920	98,194,852	-0.039
Scholarships & Tuition Waivers	_	131,452,092	129,639,089	1.40
		1,087,481,410	1,059,002,497	2.69%
Auxiliary Funds		193,268,815	185,763,109	4.04%
Restricted Funds		203,316,419	197,912,334	2.73%
TOTAL EXPENSES BY FUNCTION	\$	1,484,066,644	1,442,677,940	2.87%
EXPENSES BY OBJECT				
Salaries & Wages	\$	565,260,206	559,905,240	0.969
Employee Benefits		166,551,429	176,021,372	-5.389
TOTAL PERSONNEL COSTS	\$	731,811,635	735,926,612	-0.569
Student Aid	\$	183,228,408	181,582,584	0.919
Operations & Maintenance		462,428,088	432,535,277	6.919
Debt Service		72,297,659	72,657,606	-0.509
Repairs & Renovations		13,062,196	14,011,944	-6.789
Net MEF/Central Unit Allocations		21,238,658	5,963,917	256.129
OTAL NON-PERSONNEL COSTS	\$	752,255,009	706,751,328	6.440
	\$	1,484,066,644	1,442,677,940	2.879

AUBURN UNIVERSITY - ALL DIVISIONS SUMMARY OF BUDGETED REVENUES & EXPENSES

BY FUNCTION & OBJECT

		AU-MAIN DIV 1	AUM DIV 2	AAES DIV 3	ACES DIV 4	2020-2021 BUDGET COMBINED TOTAL
REVENUES BY SOURCE						
State Appropriations	\$	185,934,134	26,000,183	34,716,841	42,073,497	288,724,655
Tuition & Fees		640,843,408	47,639,500			688,482,908
Other Income		101,115,997	2,380,000	5,431,200	1,346,650	110,273,847
Auxiliary Funds Restricted Funds		181,998,815 145,629,727	11,270,000 14,783,388	19,976,679	22,926,625	193,268,815 203,316,419
TOTAL DEVENIES BY COURSE	<u>_</u>	1 255 522 004	102 072 071	60 124 720	66246772	1 404 066 644
TOTAL REVENUES BY SOURCE	\$	1,255,522,081	102,073,071	60,124,720	66,346,772	1,484,066,644
EXPENSES BY FUNCTION						
Instruction	\$	225,520,211	27,153,596			252,673,807
Research		68,571,063	124,089	31,197,218		99,892,370
Public Service		24,075,205	488,017	1.005.071	38,751,192	63,314,414
Academic Support		186,113,583	5,427,167	1,985,061		193,525,811
Library Student Services		17,131,836 65,171,745	1,879,241 10,241,526			19,011,077 75,413,271
Institutional Support		127,905,182	17,324,649	4,132,862	4,668,955	154,031,648
Operations & Maintenance		88,246,122	7,087,898	2,832,900	4,000,733	98,166,920
Scholarships & Tuition Waiver	S	125,158,592	6,293,500	2,032,700		131,452,092
,	_	927,893,539	76,019,683	40,148,041	43,420,147	1,087,481,410
Auxiliary Funds		181,998,815	11,270,000			193,268,815
Restricted Funds		145,629,727	14,783,388	19,976,679	22,926,625	203,316,419
TOTAL EXPENSES BY FUNCTION	\$	1,255,522,081	102,073,071	60,124,720	66,346,772	1,484,066,644
EXPENSES BY OBJECT	.	460.464.006	40.000.004	05 404 050	00 840 004	# C # O C O O C C
Salaries & Wages Employee Benefits	\$	468,164,886 131,075,945	40,838,064 11,788,942	25,494,052 7,117,902	30,763,204 16,568,640	565,260,206 166,551,429
TOTAL PERSONNEL COSTS	\$	599,240,831	52,627,006	32,611,954	47,331,844	731,811,635
Student Aid	\$	176,808,408	6,350,000	70,000		183,228,408
Operations & Maintenance		393,143,340	31,489,308	23,449,467	14,345,973	462,428,088
Debt Service		64,991,541	7,306,118			72,297,659
Repairs & Renovations Net MEF/Central Unit Allocation	n	11,807,000 9,530,961	1,255,196 3,045,443	3,993,299	4,668,955	13,062,196 21,238,658
•						
TOTAL NON-PERSONNEL COSTS	. ф	656,281,250	49,446,065	27,512,766	19,014,928	752,255,009
TOTAL BUDGET BY OBJECT		1,255,522,081	102,073,071	60,124,720	66,346,772	1,484,066,644

AUBURN UNIVERSITY - ALL DIVISIONS

BUDGETED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

	2020-2021 BUDGET	2019-2020 BUDGET
	COMBINED TOTAL	COMBINED TOTAL
OPERATING REVENUES		
Tuition & Fees, net of scholarships and waivers of \$183,228,408 and \$181,582,584 respectively.	505,254,500	492,447,849
Federal Appropriations	14,687,145	14,718,279
Contracts and Grants	127,390,422	135,675,355
Sales & Service - of Educational Depts.	38,325,211	36,485,566
Auxiliary Revenue	193,268,815	185,763,109
Other Operating Revenues	60,347,787	57,370,986
Total Operating Revenues	939,273,880	922,461,144
OPERATING EXPENSES		
Compensation & Benefits	731,811,635	735,926,612
Utilities	23,607,268	23,521,712
Other Supplies & Services	438,820,820	409,013,565
Repair and Renovation	13,062,196.00	14,011,944
Total Operating Expenses	1,207,301,919	1,182,473,833
Operating Loss	(268,028,039)	(260,012,689)
NON-OPERATING REVENUES (EXPENSES)		
State Appropriations	288,724,655	279,671,244
Gifts	39,896,824	26,199,540
Investment Income	32,497,877	32,283,429
Other Restricted Income	445,000	480,000
Capital Debt (includes interest and principal)	(72,297,659)	(72,657,606)
Non-Operating Revenues, net	289,266,697	265,976,607
OTHER CHANGES IN NET POSITION		
MEF Participation	120,491,227	116,178,255
MEF Adjustment	(99,252,569)	(110,214,337)
Net Increase in Net Position	21,238,658	5,963,918
CHANCE IN DOCUTION	¢	
CHANGE IN POSITION	-	-

COMPARATIVE SUMMARY OF BUDGETED REVENUES & EXPENSES BY DIVISION **AUBURN UNIVERSITY** FY2021 FY2020 % CHANGE AUBURN UNIVERSITY MAIN CAMPUS **REVENUES BY SOURCE State Appropriations** 185,934,134 177,399,904 4.81% **Tuition & Fees** 640,843,408 621,290,433 3.15% **Other Income** 101,115,997 95,704,660 5.65% **Auxiliary Funds** 181,998,815 174,493,109 4.30% 5.42% **Restricted Funds** 145,629,727 138,147,098 TOTAL AUBURN UNIVERSITY MAIN CAMPUS 4.02% 1,255,522,081 1,207,035,204 **EXPENSES BY FUNCTION** Instruction 225,520,211 222,212,203 1.49% Research 68,571,063 64,640,195 * 6.08% **Public Service** 24,075,205 22,729,363 5.92% **Academic Support** 186,113,583 171,576,292 * 8.47% Library 17,131,836 17,345,656 -1.23% **Student Services** 65,171,745 63,262,787 3.02% **Institutional Support** 127,905,182 122,261,407 4.62% **Operations and Maintenance** 87,071,505 1.35% 88,246,122 1.51% **Scholarships and Tuition Waivers** 125,158,592 123,295,589 927,893,539 894,394,997 3.75% **Auxiliary Funds** 181,998,815 4.30% 174,493,109 **Restricted Funds** 145,629,727 138,147,098 5.42% 1,255,522,081 TOTAL AUBURN UNIVERSITY MAIN CAMPUS 1,207,035,204 4.02% *Prior year has been adjusted for a change in functional reporting categories. AUBURN UNIVERSITY AT MONTGOMERY % CHANGE FY2021 FY2020 AUBURN UNIVERSITY AT MONTGOMERY **REVENUES BY SOURCE** 26,000,183 2.00% **State Appropriations** 25,489,524 **Tuition & Fees** 47,639,500 52,740,000 -9.67% 2,380,000 2,380,000 0.00% Other Income **Auxiliary Funds** 11,270,000 11,270,000 0.00% 15,450,000 -4.31% **Restricted Funds** 14,783,388 TOTAL AUBURN UNIVERSITY AT MONTGOMERY 102,073,071 107,329,524 -4.90% **EXPENSES BY FUNCTION** Instruction 27,153,596 27,311,212 -0.58% -57.14% Research 124,089 289,515 **Public Service** 488,017 342,048 42.68% **Academic Support** 5,780,985 -6.12% 5,427,167 Library 1,879,241 1,837,633 2.26% **Student Services** 10,241,526 9,963,093 2.79% **Institutional Support** 17,324,649 20,657,870 -16.14% -12.32% **Operations and Maintenance** 7,087,898 8,083,668 **Scholarships and Tuition Waivers** 6,293,500 6,343,500 -0.79% 76,019,683 80,609,524 -5.69% **Auxiliary Funds** 11,270,000 11,270,000 0.00% **Restricted Funds** 14,783,388 15,450,000 -4.31% TOTAL AUBURN UNIVERSITY AT MONTGOMERY 102,073,071 107,329,524 -4.90%

COMPARATIVE SUMMARY OF BUDGETED REVENUES & EXPENSES BY DIVISION

ALABAMA AGRICUI	TUR	AL EXPERIME	ENT S	TATION	
		FY2021		FY2020	% CHANGE
ALABAMA AGRICULTURAL EXPERIMENT STATION					
REVENUES BY SOURCE					
State Appropriations	\$	34,716,841	\$	34,201,428	1.51%
Other Income		5,431,200		5,869,510	-7.47%
Restricted Funds		19,976,679		21,292,334	-6.18%
TOTAL ALABAMA AGRICULTURAL EXP STATION	\$	60,124,720	\$	61,363,272	-2.02%
EXPENSES BY FUNCTION					
Research	\$	31,197,218	\$	30,368,267	2.73%
Academic Support		1,985,061		1,396,457	42.15%
Institutional Support		4,132,862		5,266,535	-21.53%
Operations & Maintenance		2,832,900		3,039,679	-6.80%
•	_	40,148,041		40,070,938	0.19%
Restricted Funds		19,976,679		21,292,334	-6.18%
TOTAL ALABAMA AGRICULTURAL EXP STATION	\$	60,124,720	\$	61,363,272	-2.02%

ALABAMA COOPERATIVE EXTENSION SYSTEM					
		FY2021		FY2020	% CHANGE
COOPERATIVE EXTENSION SYSTEM					
REVENUES BY SOURCE					
State Appropriations	\$	42,073,497	\$	42,580,388	-1.19%
Other Income		1,346,650		1,346,650	0.00%
Restricted Funds		22,926,625		23,022,902	-0.42%
TOTAL ALABAMA COOPERATIVE EXT SYSTEM	\$	66,346,772	\$	66,949,940	-0.90%
EXPENSES BY FUNCTION					
Public Service	\$	38,751,192	\$	38,749,791	0.00%
Institutional Support		4,668,955		5,177,247	-9.82%
		43,420,147		43,927,038	-1.15%
Restricted Funds		22,926,625		23,022,902	-0.42%
TOTAL ALABAMA COOPERATIVE EXT SYSTEM	\$	66,346,772	\$	66,949,940	-0.90%

AUBURN UNIVERSITY

FY 2020-2021 DEBT SERVICE SCHEDULE

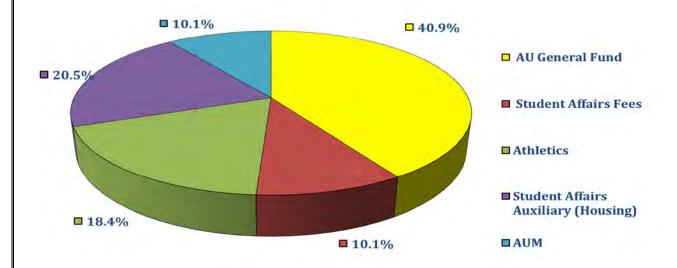
INCLUDES PRINCIPAL & INTEREST

	2020-2021	2019-2020	% CHANGE
AU General Fund	29,562,000	30,972,000	-4.55%
Student Affairs Fees	7,304,893	7,310,322	-0.07%
* Student Affairs Auxiliary	14,796,111	12,795,495	15.64%
* Athletics	13,328,537	14,273,671	-6.62%
* AUM	7,306,118	7,306,118	0.00%
	72,297,659	72,657,606	-0.50%

^{*}Includes bond and internal debt service.

Numbers represent what is included in the budget. Actual numbers may vary due to refunding or new issuance of debt.

2020-2021 Debt Service



AUBURN UNIVERSITY FY 2020-2021 STATE APPROPRIATIONS

DIVISION SUMMARYPer Bill HB187 (Act 2020-169)

AUBURN UNIVERSITY

Operations and Maintenance	190,541,380 *
Teacher In-Service Center	238,384 *
Poultry Science	250,000 *
National Livestock Competition	250,000 *
CLT Outreach	890,125 *
Opioid Addiction Recovery	125,000 *
Allocated to AAES under SBI Model	(362,079)
Allocated to ACES under SBI Model	(5,998,676)
	Total 185,934,134

AUBURN UNIVERSITY AT MONTGOMERY

Operations and Maintenance		25,885,268 *
Senior Resource Center	_	114,915 *
	Total	26,000,183

ALABAMA AGRICULTURAL EXPERIMENT STATION

Operations and Maintenance		34,354,762 *
Allocated from AU to AAES under SBI Model		362,079
	Total	34,716,841

ALABAMA COOPERATIVE EXTENSION SYSTEM

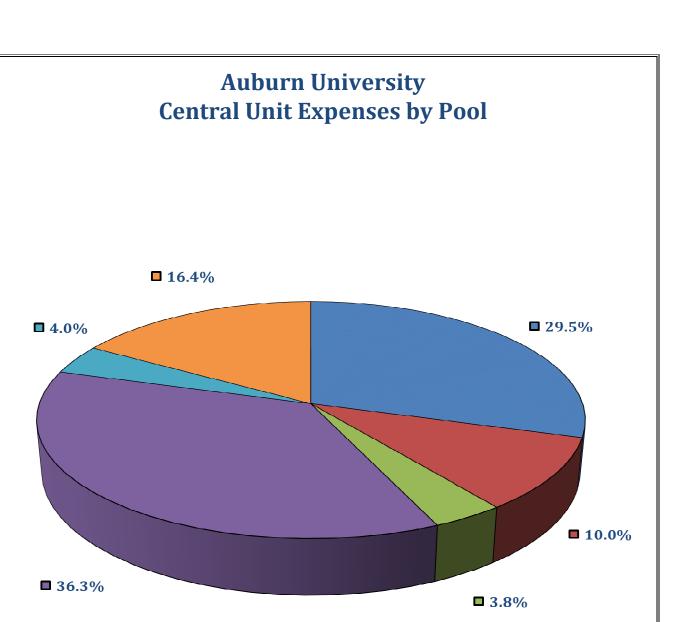
Operations and Maintenance		36,074,821 *
Allocated from AU to ACES under SBI Model	_	5,998,676
	Total	42,073,497

TOTAL 2020-2021 STATE APPROPRIATIONS

Operations and Maintenance		286,856,231
Earmarks		1,630,040
Teacher In-Service Center		238,384
Allocated Under Budget Model		-
	Total	288,724,655

*Per Bill HB187 (Act 2020-169)

SUMMARY OF CENTRAL UN	IT EXPENSES BY POOL	
ACADEMIC AND STUD		
ALLOCATION METHOD- CREDI	T HOURS INSTRUCTED	
VP for Enrollment Management		5,125,962
Graduate Studies		842,464
Jule Collins Smith Museum AU Performing Arts Center		1,517,079 2,319,320
Library		17,272,914
Provost and VP Academic Affairs		49,147,565
Student Affairs		9,139,650
	Total	85,364,954
ADMINISTRA		
ALLOCATION METHOD- I	DIRECT EXPENSES	
VP for Bus-Fin & CFO		4,351,261
Asst VP Communications and Mkt		2,393,096
Executive Vice President		6,701,816
Office of the President		9,130,395
Risk Management & Safety		6,419,026
	Total	28,995,594
ALUMNI AFFAIRS & D	EVEL OPMENT	
ALLOCATION METHOD- ST		
Vice President for Alumni Affairs		2,243,318
Endowment Investment Office		453,290
Vice President for Development		8,188,267
	Total	10,884,875
FACILITII	ES	
ALLOCATION METHOD- S	SQUARE FOOTAGE	
Assoc Vice President Facilities		63,235,982
Repair and Renovation		11,807,000
Debt Service	m —	29,562,000
	Total	104,604,982
SPONSORED PR		
ALLOCATION METHOD- SPONSO	RED PROGRAM REVENUE	44 504 456
VP for Research and Economic Dev	Total	11,581,176 11,581,176
	Total	11,581,170
UNIVERSITY-WID	E SUPPORT	
ALLOCATION METHOD- STUDEN		
Assoc Prov & VP for Outreach		3,649,167
Surplus Property		129,834
Office of Inclusion and Diversity		2,115,279
Human Resources		9,215,655
Chief Info Office and Info Technology		22,955,761
Campus Safety and Security	Total	9,417,810 47,483,506
	<u> </u>	
	Total Central Unit Allocation	288,915,087



- Academic & Student Services
- Alumni Affairs & Development
- **■** Sponsored Programs

- **■** Administration
- **■** Facilities
- **■** University Wide Support

CREDIT HOURS INSTRUCTED

Fall 2018-Summer 2019, Data is frozen on the Census Day of each semester.

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					Total	
					Undergraduate	
					Credit Hours	
College/School	Resident	% to Total	Non-Resident	% to Total	Instructed	% to Total
College of Agriculture	14,795	3.26%	4,008	1.47%	18,803	2.59%
College of Arch. Design & Construction	17,617	3.89%	12,465	4.56%	30,082	4.14%
Raymond J. Harbert College of Business	56,400	12.44%	40,891	14.97%	97,291	13.39%
College of Education	37,574	8.28%	16,453	6.03%	54,027	7.44%
Samuel Ginn Clg of Engineering	53,213	11.73%	27,083	9.92%	80,296	11.05%
Sch. of Forestry & Wildlife Sciences	5,275	1.16%	1,333	0.49%	6,608	0.91%
College of Human Sciences	19,004	4.19%	11,097	4.06%	30,101	4.14%
College of Liberal Arts	133,818	29.50%	91,335	33.44%	225,153	30.98%
School of Nursing	7,410	1.63%	2,800	1.03%	10,210	1.40%
Harrison School of Pharmacy	105	0.02%	51	0.02%	156	0.02%
Coll. of Sciences & Mathematics	104,957	23.14%	61,865	22.65%	166,822	22.96%
College of Veterinary Medicine	346	0.08%	122	0.04%	468	0.06%
Graduate School	-	0.00%	-	0.00%	-	0.00%
Provost and VP for Academic Affairs	3,089	0.68%	3,597	1.32%	6,686	0.92%
Total Credit Hours Instructed	453,603	100.00%	273,100	100.00%	726,703	100.00%

Graduate

			l l		Total Graduate Credit Hours	
College/School	Resident	% to Total	Non-Resident	% to Total	Instructed	% to Total
College of Agriculture	850	1.52%	2,899	4.89%	3,749	3.26%
College of Arch. Design & Construction	762	1.37%	2,197	3.70%	2,959	2.57%
Raymond J. Harbert College of Business	3,214	5.76%	9,307	15.70%	12,521	10.88%
College of Education	7,902	14.17%	8,179	13.80%	16,081	13.98%
Samuel Ginn Clg of Engineering	2,434	4.36%	9,190	15.50%	11,624	10.10%
Sch. of Forestry & Wildlife Sciences	435	0.78%	790	1.33%	1,225	1.07%
College of Human Sciences	420	0.75%	1,357	2.29%	1,777	1.54%
College of Liberal Arts	4,327	7.76%	6,260	10.56%	10,587	9.20%
School of Nursing	1,838	3.30%	1,109	1.87%	2,947	2.56%
Harrison School of Pharmacy	17,783	31.88%	5,340	9.01%	23,123	20.10%
Coll. of Sciences & Mathematics	1,356	2.43%	5,258	8.87%	6,614	5.75%
College of Veterinary Medicine	14,267	25.58%	7,185	12.12%	21,452	18.64%
Graduate School	156	0.28%	40	0.07%	196	0.17%
Provost and VP for Academic Affairs	31	0.06%	175	0.29%	206	0.18%
Total Credit Hours Instructed	55,775	100.00%	59,286	100.00%	115,061	100.00%

Total Credit Hours Instructed

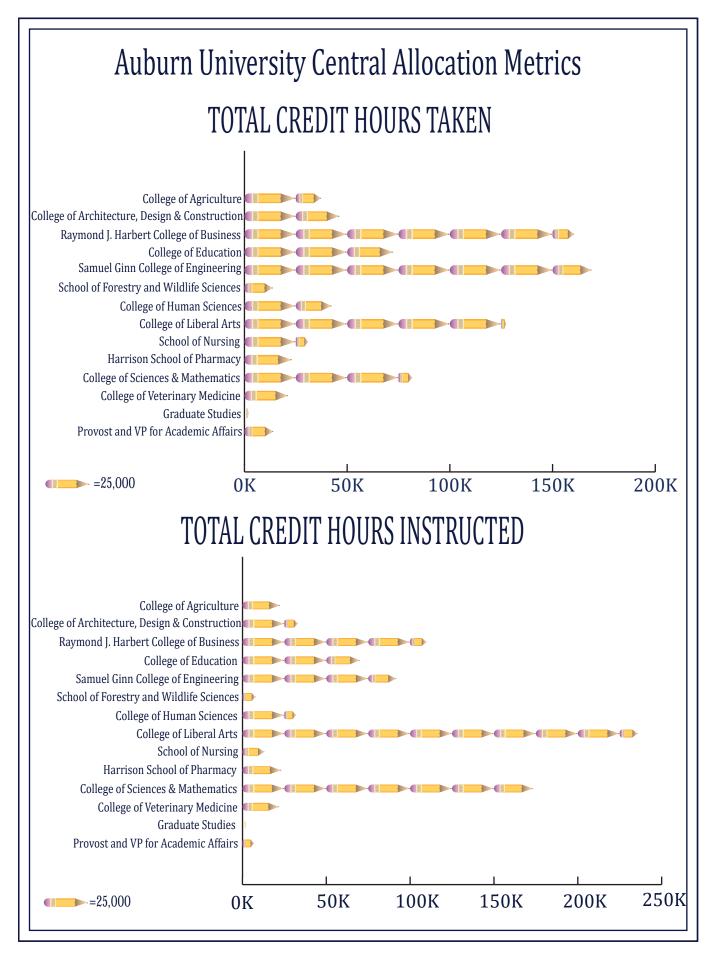
Total Great Hou			
College/School	Total Credit Hours Instructed	% to Total	
College of Agriculture	22,552	2.70%	
College of Arch. Design & Construction	33,041	3.96%	
Raymond J. Harbert College of Business	109,812	13.16%	
College of Education	70,108	8.40%	Total Credit Hours Instructed are used to
Samuel Ginn Clg of Engineering	91,920	11.01%	allocate the Central Unit-Academic and
Sch. of Forestry & Wildlife Sciences	7,833	0.94%	Student Services Pool; therefore Graduate
College of Human Sciences	31,878	3.82%	School and the Provost are not included
College of Liberal Arts	235,740	28.24%	in the percentage calculation
School of Nursing	13,157	1.57%	
Harrison School of Pharmacy	23,279	2.79%	
Coll. of Sciences & Mathematics	173,436	20.78%	
College of Veterinary Medicine	21,920	2.63%	
	834,676	100.00%	
Graduate School	196		
Provost and VP for Academic Affairs	6,892		
Total Credit Hours Instruct	ed 841,764		

CREDIT HOURS TAKEN

Undergraduate							
College/School	Resident	% to Total	Non-Resident	% to Total	Total Undergraduate Credit Hours Taken	% to Total	
College of Agriculture	24,780	5.46%	8,686	3.18%	33,466	4.60%	
College of Arch. Design & Construction	25,264	5.57%	17,877	6.55%	43,141	5.94%	
Raymond J. Harbert College of Business	78,025	17.20%	70,258	25.73%	148,283	20.40%	
College of Education	41,314	9.11%	14,799	5.42%	56,113	7.72%	
Samuel Ginn Clg of Engineering	102,719	22.65%	53,827	19.71%	156,546	21.54%	
Sch. of Forestry & Wildlife Sciences	9,929	2.19%	2,764	1.01%	12,693	1.75%	
College of Human Sciences	23,823	5.25%	16,638	6.09%	40,461	5.57%	
College of Liberal Arts	73,594	16.22%	44,134	16.16%	117,728	16.20%	
School of Nursing	19,226	4.24%	8,744	3.20%	27,970	3.85%	
Harrison School of Pharmacy							
Coll. of Sciences & Mathematics	54,599	12.04%	21,766	7.97%	76,365	10.51%	
College of Veterinary Medicine							
Graduate School							
Provost and VP for Academic Affairs	330	0.07%	13,606	4.98%	13,936	1.92%	
Total Credit Hours Taken	453,603	100.00%	273,099	100.00%	726,702	100.00%	

Graduate								
College/School	Resident	% to Total	Non-Resident	% to Total	Total Graduate Credit Hours Taken	% to Total		
College of Agriculture	941	1.69%	2,981	5.03%	3,922	3.41%		
College of Arch. Design & Construction	824	1.48%	2,382	4.02%	3,206	2.79%		
Raymond J. Harbert College of Business	3,143	5.63%	9,114	15.37%	12,257	10.65%		
College of Education	8,191	14.69%	8,178	13.79%	16,369	14.23%		
Samuel Ginn Clg of Engineering	2,619	4.70%	9,990	16.85%	12,609	10.96%		
Sch. of Forestry & Wildlife Sciences	392	0.70%	808	1.36%	1,200	1.04%		
College of Human Sciences	469	0.84%	1,610	2.72%	2,079	1.81%		
College of Liberal Arts	4,030	7.23%	5,496	9.27%	9,526	8.28%		
School of Nursing	1,850	3.32%	1,109	1.87%	2,959	2.57%		
Harrison School of Pharmacy	17,856	32.01%	5,362	9.05%	23,218	20.18%		
Coll. of Sciences & Mathematics	1,138	2.04%	4,182	7.05%	5,320	4.62%		
College of Veterinary Medicine	14,197	25.45%	7,208	12.16%	21,405	18.60%		
Graduate School	59	0.10%	763	1.29%	822	0.71%		
Provost and VP for Academic Affairs	65	0.12%	103	0.17%	168	0.15%		
Total Credit Hours Taken	55,774	100.00%	59,286	100.00%	115,060	100.00%		

Total Credit Hou	urs Taken	
College/School	Total Credit Hours Taken	% to Total
College of Agriculture	37,388	4.44%
College of Arch. Design & Construction	46,347	5.51%
Raymond J. Harbert College of Business	160,540	19.07%
College of Education	72,482	8.61%
Samuel Ginn Clg of Engineering	169,155	20.10%
Sch. of Forestry & Wildlife Sciences	13,893	1.65%
College of Human Sciences	42,540	5.05%
College of Liberal Arts	127,254	15.12%
School of Nursing	30,929	3.67%
Harrison School of Pharmacy	23,218	2.76%
Coll. of Sciences & Mathematics	81,685	9.70%
College of Veterinary Medicine	21,405	2.54%
Graduate School	822	0.10%
Provost and VP for Academic Affairs	14,104	1.68%
Total Credit Hours Taken	841,762	100.00%

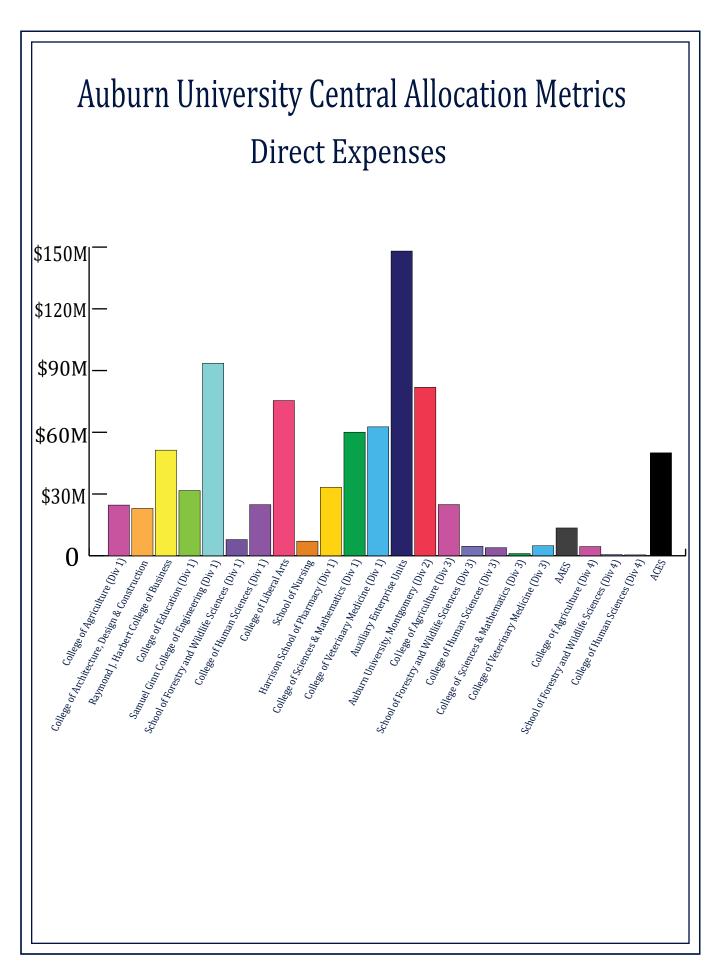


DIRECT EXPENSES

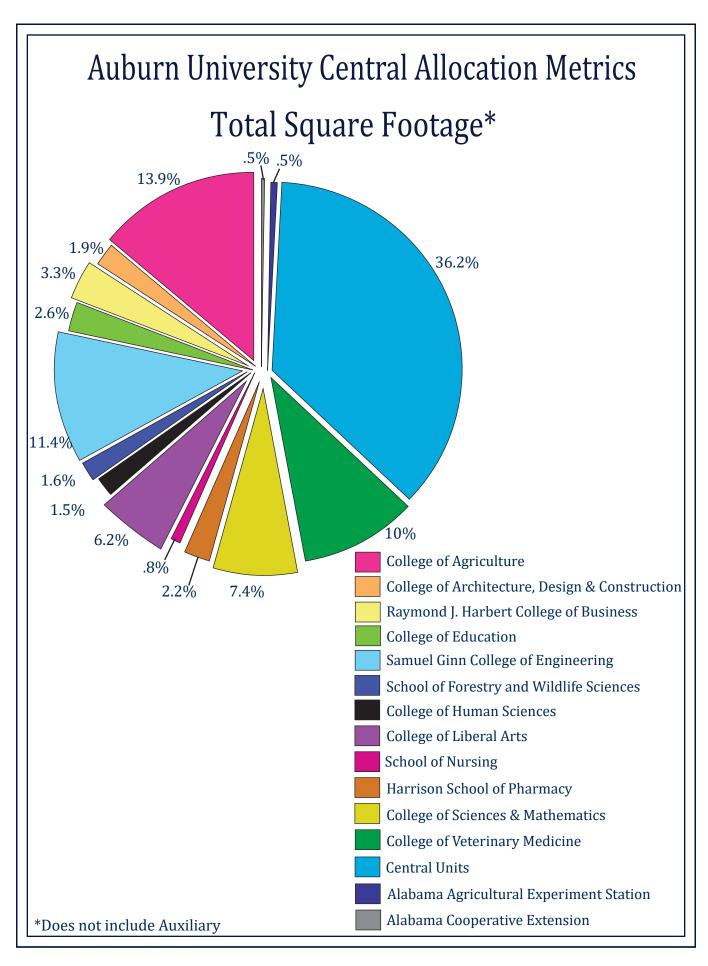
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College/School/Unit	Total Expenses	% to Total
College of Agriculture (Div 1)	24,619,762	8.39%
College of Architecture Design & Construction	22,985,852	7.83%
Raymond J. Harbert College of Business	51,302,410	17.48%
College of Education (Div 1)	30,660,755	10.45%
Samuel Ginn College of Engineering (Div 1)	93,551,289	31.88%
School of Forestry and Wildlife Sciences (Div 1)	7,848,069	2.67%
College of Human Sciences (Div 1)	24,817,700	8.46%
College of Liberal Arts	75,423,434	25.70%
School of Nursing	7,072,949	2.41%
Harrison School of Pharmacy (Div 1)	33,262,440	11.33%
College of Sciences & Mathematics (Div 1)	60,042,576	20.46%
College of Veterinary Medicine (Div 1)	62,645,760	21.35%
College of Agriculture (Div 3)	24,858,119	8.47%
School of Forestry and Wildlife Sciences (Div 3)	4,592,766	1.56%
College of Human Sciences (Div 3)	3,919,616	1.34%
College of Sciences & Mathematics (Div 3)	1,064,097	0.36%
College of Veterinary Medicine (Div 3)	4,858,551	1.66%
College of Agriculture (Div 4)	4,464,303	1.52%
School of Forestry and Wildlife Sciences (Div 4)	554,890	0.19%
College of Human Sciences (Div 4)	443,351	0.15%
Asst VP for Auxiliary Services	159,981	0.06%
Auburn University Aviation	1,942,734	0.66%
Auxiliary Enterprises	595,166	0.20%
Bookstore	14,967,611	5.10%
Tiger Card Operations	150,389	0.05%
Copy Cat Duplicating Center	4,219	0.00%
Housing and Residence Life	30,953,175	10.55%
Intercollegiate Athletics	87,909,530	29.95%
Office of Information Technology/CIO (Auxiliary Orgs Only)	9,918,255	3.38%
Parking & Transit Services	1,465,848	0.50%
Auburn University-Montgomery	81,874,246	27.90%
Alabama Agricultural Experiment Station (AAES)	13,511,216	4.60%
Alabama Cooperative Extension System (ACES)	50,033,108	17.05%
Total Pool for Allocation	293,485,478	100.00%
Other Central Units	304,882,056	
Total Direct Expenses	598,367,534	

Direct Expenses are used to allocate the Central Unit-Administration pool which is made up of VP for Business and Finance/CFO, AVP Communications and Marketing, Executive Vice President, President and Risk Management & Safety.



SQUARE FOOTAGE							
Square	e Footage as o	f January, 2020					
College/School/Unit	Total SQFT	Unclassified Assignable Areas	Special Use Facilities	Allocable SQFT	% to Total		
College of Agriculture	604,025	4,977	201,746	397,302	10.25%		
College of Architecture Design & Construction	82,575			82,575	2.13%		
Raymond J. Harbert College of Business	142,284		6,458	135,826	3.50%		
College of Education	112,034	2,214	503	109,317	2.82%		
Samuel Ginn College of Engineering	499,244	2,123	3,288	493,833	12.74%		
School of Forestry and Wildlife Sciences	70,906		2,273	68,633	1.77%		
College of Human Sciences	64,395		2,242	62,153	1.60%		
College of Liberal Arts	271,785		8,618	263,167	6.79%		
School of Nursing	34,688			34,688	0.90%		
Harrison School of Pharmacy	94,385	867	422	93,096	2.40%		
College of Sciences & Mathematics	324,517	12,443	514	311,560	8.04%		
College of Veterinary Medicine	438,123	1,947	83,000	353,176	9.11%		
Alabama Agricultural Experiment Station	23,692		12,780	10,912	0.28%		
Alabama Cooperative Extension System	19,834		552	19,282	0.50%		
**Central Units	1,578,958	21,702	116,204	1,441,052	37.17%		
Total SQFT	4,361,445	46,273	438,600	3,876,572	100.00%		
*SQUARE	FOOTAGE AU	XILIARY SERV	CES	ı			
Assist VP for Auxiliary Services	1,135			1,135			
Auburn University Aviation	95,824	4,288		91,536			
Bookstore	22,835			22,835			
Business Development Auxiliaries	181			181			
Housing and Residence Life	1,151,662			1,151,662			
Intercollegiate Athletics	778,221	1,665	526,579	249,977			
Office of Information Technology/CIO (Auxiliary Only)							
Parking & Transit Services	1,138,638			1,138,638			
Total Auxiliary Services	3,188,496	5,953	526,579	2,655,964			
Total SQFT	7,549,941	52,226	965,179	6,532,536			
*Auxiliary Units do not receive a square footage allocation since the	eir facilities' costs a	re paid directly.					
**SQUARE F	OOTAGE CENT	TRAL UNITS BY	AREA				
Enrollment Services	15,045	533		14,512			
Graduate Studies	4,928			4,928			
Jule Collins Smith Museum	25,469			25,469			
Library	283,268	76	195	282,997			
Provost and VP for Academic Affairs	391,102	819	11,685	378,598			
Gogue Performing Arts Center	39,109			39,109			
VP for Student Affairs	327,325		3,141	324,184			
VP for Business and Finance	23,295			23,295			
AVP Communications and Marketing	7,657		490	7,167			
Executive Vice President	29,372	1,279		28,093			
President	41,174	10,843		30,331			
Risk Management & Safety	15,475		2,615	12,860			
Vice President for Alumni Affairs	-			-			
Vice President for Development	9,543			9,543			
Vice President for Facilities	242,103	8,152	94,135	139,816			
Vice President for Research	23,481		3,943	19,538			
Associate Provost & Vice President for University Outreach	17,408			17,408			
Surplus Property	8,882			8,882			
Office of Inclusion and Diversity	8,135			8,135			
Human Resources	10,357			10,357			
Office of Information Technology/CIO	46,735			46,735			
Campus Safety and Security	9,095			9,095			
Total Central Units	1,578,958	21,702	116,204	1,441,052			
**Central Unit square footage is allocated as a part of the central un	it allocation.						



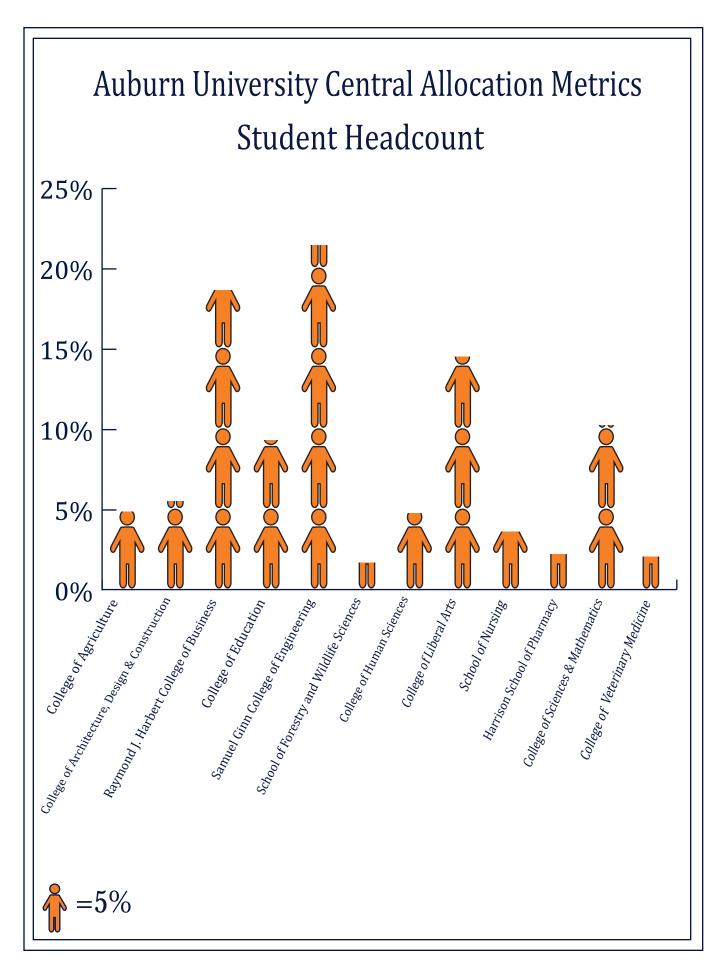
STUDENT HEADCOUNT

Student Headcount is as of the 15th day of the Fall 2018 Semester.

		% for	
	Total	Central	% for Other
College/School	Headcount	Allocation	Fees
College of Agriculture	1,457	4.88%	4.79%
College of Architecture Design & Construction	1,654	5.54%	5.43%
Raymond J. Harbert College of Business	5,655	18.95%	18.58%
College of Education	2,815	9.43%	9.25%
Samuel Ginn College of Engineering	6,501	21.78%	21.36%
School of Forestry and Wildlife Sciences	491	1.65%	1.61%
College of Human Sciences	1,434	4.81%	4.71%
College of Liberal Arts	4,394	14.72%	14.43%
School of Nursing	1,083	3.63%	3.56%
Harrison School of Pharmacy	655	2.20%	2.15%
College of Sciences & Mathematics	3,099	10.38%	10.18%
College of Veterinary Medicine	605	2.03%	1.99%
Total Allocable Student Headcount	29,843	100.00%	
Graduate School	93		0.31%
Provost and VP for Academic Affairs	504		1.65%
Total Student Headcount	30,440		100.00%

Student Headcount is used to allocate the Central Unit-Alumni Affairs and Development pool and is based on the headcount for the Colleges and does not include Graduate School and Provost Office.

Other Fees are allocated using total Student Headcount which includes the Colleges, Graduate School and Provost Office.



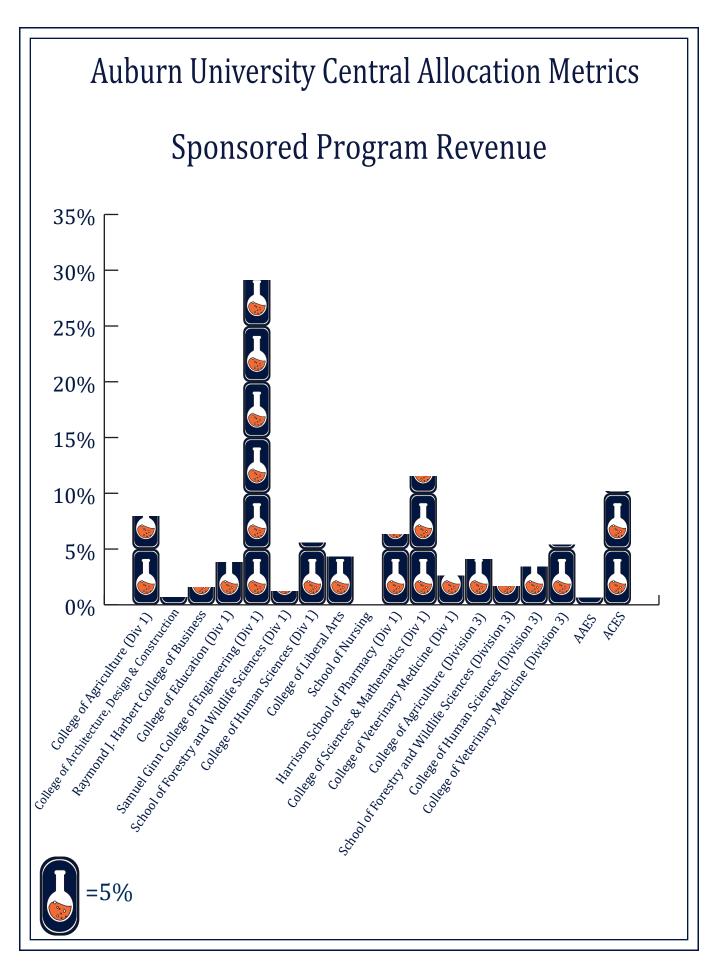
SPONSORED PROGRAMS REVENUE

October 1, 2018-September, 2019

	Total Sponsored	% for Central	% for State
College/School/Auxiliary	Program Revenue	Allocation	Appropriations
College of Agriculture (Div 1)	4,491,559	7.93%	7.93%
College of Architecture Design & Construction	390,321	0.69%	0.69%
Raymond J. Harbert College of Business	897,125	1.59%	1.59%
College of Education (Div 1)	2,163,223	3.82%	3.82%
Samuel Ginn College of Engineering (Div 1)	16,483,734	29.11%	29.11%
School of Forestry and Wildlife Sciences (Div 1)	686,846	1.21%	1.21%
College of Human Sciences (Div 1)	3,142,068	5.55%	5.55%
College of Liberal Arts	2,449,518	4.33%	4.33%
School of Nursing	233	0.00%	0.00%
Harrison School of Pharmacy (Div 1)	3,572,627	6.31%	6.31%
College of Sciences & Mathematics (Div 1)	6,515,509	11.51%	11.51%
College of Veterinary Medicine (Div 1)	1,484,396	2.62%	2.62%
College of Agriculture (Div 3)	2,313,631	4.09%	4.09%
School of Forestry and Wildlife Sciences (Div 3)	935,930	1.65%	1.65%
College of Human Sciences (Div 3)	1,926,086	3.40%	3.40%
College of Sciences & Mathematics (Div 3)	584	0.00%	0.00%
College of Veterinary Medicine (Div 3)	3,040,663	5.37%	5.37%
College of Agriculture (Div 4)	1,292	0.00%	0.00%
School of Forestry and Wildlife Sciences (Div 4)	(15)	0.00%	0.00%
Alabama Agricultural Experiment Station (AAES)	348,488	0.62%	0.62%
Alabama Cooperative Extension System (ACES)	5,773,503	10.20%	10.20%
Total Allocable Sponsored Programs Revenue	56,617,321	100.00%	100.00%
Auburn University-Montgomery	15,501,430		
Other Central Units	18,758,097		
Total Sponsored Programs Revenue	90,876,848		

The Sponsored Programs Revenue is used to allocate the VP for Research costs and is based on the revenue generated in 2019 by area.

30% of State Appropriations are allocated on Contracts and Grants Revenue. This percentage is calculated using the data above excluding Auxiliary units since they do not receive State Appropriations.



FACULTY/STAFF/STUDENT TOTAL FTE

Student FTE is as of the Census day of the Fall 2018 Semester; Faculty/Staff FTE is as of October 31, 2018 and includes AUM, AAES and ACES

College/School/Auxiliary	Total FTE	% to Total
College of Agriculture (Div 1)	1,610	5.21%
College of Architecture Design & Construction	1,606	5.20%
Raymond J. Harbert College of Business	5,394	17.45%
College of Education (Div 1)	2,579	8.34%
Samuel Ginn College of Engineering (Div 1)	6,087	19.69%
School of Forestry and Wildlife Sciences (Div 1)	523	1.69%
College of Human Sciences (Div 1)	1,488	4.82%
College of Liberal Arts	4,665	15.09%
School of Nursing	1,072	3.47%
Harrison School of Pharmacy (Div 1)	763	2.47%
College of Sciences & Mathematics (Div 1)	3,190	10.32%
College of Veterinary Medicine (Div 1)	969	3.14%
Asst VP for Auxiliary Services	1	0.00%
Auburn University Aviation	7	0.02%
Auxiliary Enterprises	4	0.01%
Bookstore	23	0.07%
Tiger Card	1	0.00%
Housing and Residence Life	56	0.18%
Intercollegiate Athletics	299	0.97%
Parking & Transit Services	29	0.09%
Alabama Agricultural Experiment Station (AAES)	94	0.31%
Alabama Cooperative Extension System (ACES)	452	1.46%
Total Allocable FTE	30,912	100.00%
Auburn University-Montgomery	646	
Other Central Units	2,420	
Total FTE	33,978	

Total FTE is used to allocate Central Unit-University Wide Support Pool which includes VP Outreach, Surplus Property,
Office of Inclusion and Diversity, Human Resources, Office of Information Technology/CIO and Campus Safety and Security.

