



Dick Betts is a National Speaker specializing in Smartphones, business building skills, management programs and keeping agents up-to-date on the latest technology. The real estate industry is particularly attracted to Dick's down-to-earth style of teaching. He is in steady demand by numerous Boards and Associations of REALTORS® through out the United States and Canada.

He has presented classes and seminars in 42 states and 4 Canadian Provinces with an average of 185 days of training yearly. The 25,000 Real Estate Professionals who attending Dick's training each year have much success at rethinking and retooling the way they conduct business. The end result is a much-improved level of customer care being achieved by those embracing the technology and practices covered in his classes. There have been 28 states qualify Dick to teach continuing education courses. Detailed descriptions of all the classes Dick offers can be viewed on his website, www.DickBetts.com.

In addition to Dick being a full-time instructor for the past seven years, he has also been contracted by GE Security as their exclusive trainer. Their Supra division provides real estate agents an electronic KeyBox system. A detailed description of what they offer in the real estate industry can be viewed on their website www.supraekey.com. Dick handles all of their post-installation training and the company also relies on him to host pre-installation events as necessary.

Dick is also a certified instructor with Palm, Inc. He attended their exclusive training course and does presentations on Business Solution Training all over the United States for a variety of groups and organizations. They rely on Dick to promote and train on all of their devices and software offering mobile information-management solutions, business-focused hardware and software products specific to the real estate industry.

The NATIONAL ASSOCIATION OF REALTORS has recently recognized Dick as an authorized trainer in the e-PRO Technology Program. NAR's e-PRO course teaches the REALTOR about Internet Business Principles required to remain in the center of the real estate transaction. The e-PRO course is also recognized for elective credit in the designation requirements for CRS (Certified Residential Specialist); ABR (Accredited Buyer Representative) and CIPS (Certified International Property Specialist). It is also been approved fro CE in many states. Visit <http://dickbetts.certifiedeprotrainer.com/> to learn about all the e-PRO Technology Program has to offer today's real estate professional.

Letters of recommendation are available upon request.