



RAIL

BNSF RAILWAY

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MISSION

BNSF's economic development mission is to promote the development of the physical infrastructure and institutional capacity to support quality growth on the BNSF Railway franchise and establish BNSF as the recognized state-of-the-art leader-in-class, economic development practice among Class I railroads.

PROGRAMS AND SERVICES

BNSF Serves and Transports the following:

- Coal
- Agricultural Products
- Consumer Products
- Industrial Products

CG RAILWAY, INC.

Kevin M. Wild
Sr. Vice President
CG Railway, Inc
11 N. Water Street, Suite 18290
Mobile, Alabama 36602

Phone: (251) 243.9140
E-mail: wildkm@intship.com
Web: www.cgrailway.com

OVERVIEW

The U.S.-Mexico interline rail-ferry service between the ports of Mobile, Alabama and Coatzacoalcos, Mexico, connects the Midwest and Eastern U.S. with Central and Southern Mexico. The primary service area in the U.S. is east of the Mississippi River and the principal service area in Mexico is the Mexico City region and all points south. The U.S. terminal is located within the Alabama State Docks. The newly constructed double deck terminal is serviced by the Terminal Railroad Alabama State Docks (TASD).

PROGRAMS AND SERVICES

Advantages of the service include:

- Multi-vessel sailings
- Fast transit time (3 days on the water)

- Frequency of every 4 days in port
- Vessel Capacity = 115 railcars
- Seamless interchange with United States and Mexican railroads
- No transloading of cargo
- Competitive rates with flexibility to quote door to door, port to port or other customer preferences
- New entry and exit border points
- Single bill of lading and invoicing.

CSX TRANSPORTATION

Meg Saks
Corporate Headquarters
500 Water Street, 15th Floor
Jacksonville, FL 32202

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E-mail: ServiceStartUp@csx.com
Web: www.csxt.com/index.cfm

MISSION

CSX Transportation's mission is to be the safest, most progressive North American railroad, relentless in the pursuit of customer and employee excellence.

PROGRAMS AND SERVICES

CSX Corporation, based in Jacksonville, Fla., owns companies providing rail, intermodal and rail-to-truck transload services that are among the nation's leading transportation companies, connecting more than 70 river, ocean, and lake ports, as well as more than 200 short-line railroads.

KANSAS CITY SOUTHERN RAIL NETWORK

Avery Grimes
AVP Business Development
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Physical Address:
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Kansas City, MO 64105
E-mail: george.avery.grimes@kcsr.com
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VISION

The Kansas City Southern Rail Network's vision is to be a strong, independent transportation company that consistently delivers exceptional service to its customers, challenging careers to its employees, and increasing value to its shareholders.

PROGRAMS AND SERVICES

- More than 6000 track miles in the United States and Mexico
- Marketing Alliances with CN, BNSF, IC&E, and NS
- Interchange with other railroads at 181 points
- Service to twelve Gulf Ports and one Pacific Ocean Port

- Beaumont, TX
- Corpus Christi, TX
- Houston, TX
- Mobile, AL
- Port Arthur TX
- Lazaro Cadernas,
Mexico
- Veracruz, Mexico
- Brownsville, TX
- Gulfport, MS
- Lake Charles, LA
- New Orleans, LA
- Altamira, Mexico
- Tampico, Mexico

NORFOLK SOUTHERN CORPORATION

CJ Brenner
Associate Vice President
Market Development and Systems
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Norfolk, VA 23510-9217

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MISSION

Norfolk Southern's mission is to enhance the value of its stockholders' investment over time by providing quality freight transportation services and undertaking any other related businesses in which its resources, particularly its people, give the company an advantage.

PROGRAMS AND SERVICES

Norfolk Southern Corporation is a Norfolk, Virginia based company that controls a major freight railroad, Norfolk Southern Railway Company. The railway: operates approximately 21,200 route miles in 22 eastern states, the District of Columbia and Ontario, Canada; serves all major eastern ports; and connects with rail partners in the West and Canada, linking customers to markets around the world. Norfolk Southern provides comprehensive logistics services and offers the most extensive intermodal network in the East.