



GAS UTILITY COMPANIES

ALABAMA GAS CORPORATION (ALAGASCO)

Alagasco Economic Development
Economic Development
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MISSION

Alagasco's mission is to fulfill its public service obligation in the State of Alabama by providing competitively priced natural gas and related services at a reasonable profit.

PROGRAMS AND SERVICES

Detailed proposals for natural gas service, individualized to meet the specific needs of customers, have helped entice many companies to locate or expand in the state of Alabama, and the company stands ready to assist any firms contemplating Alabama operation.

- Supply both firm and interruptible gas service in large quantities
- "Industrial Development Rate" in order to provide incentives for companies to locate new or expand existing operations in Alabama.
- "Competitive Fuel Clause" allows Alagasco to adjust rates on a case-by-case basis to industrial and large commercial customers that have the ability to switch to alternative fuels
- Offers a state assistance coordination referral program and competitively-priced natural gas service
- Alagasco's Economic Development Department also works closely with state and local recruiters to attract new businesses and jobs into Alagasco areas.

SOUTHEAST ALABAMA GAS DISTRICT (SEAGD)

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OVERVIEW

SEAGD is a partner in the communities it serves. The district strives to make its communities stronger through its involvement.

The SEAGD is a public corporation created on January 29, 1952, under Act Number 762, General Laws of Alabama. It was established to provide natural gas service to domestic, commercial and industrial customers located in 32 communities in the southeast portion of the state. A transmission

system 753 miles in length and a distribution system consisting of 1,219 miles make up SEAGD, which reaches 16 counties in the southeast quadrant of the state.

Southeast Alabama Gas District's 14 member towns:

- Abbeville
- Andalusia
- Brundidge
- Dothan
- Enterprise
- Elba
- Eufaula
- Greenville
- Fort Deposit
- Headland
- Luverne
- Ozark
- Opp
- Troy

In addition to member cities, SEAGD serves the towns of Ashford, Brantley, Coosada, Cottonwood, Daleville, Gantt, Glenwood, Heath, Midland City, Napier Field, New Brockton, Newton, Newville, Pinkard, Red Level, River Falls, Rutledge and Seale.

The SEAGD is committed to providing its customer base of approximately 30,000 customers with a plentiful, quality product naturally.

PROGRAMS AND SERVICES

Residential Customers have a natural gas advantage.

- They have access to a comfortable, clean-burning, dependable fuel source 24 hours a day, seven days a week.
- From water heating and space conditioning to lighting and grilling, natural gas is your efficient, convenient fuel choice. Consumers and professionals tell us all the time that natural gas is their first choice.

Commercial Customers

SEAGD's management acts as a commercial accounts team to serve the industrial and commercial needs of our customers. We provide individualized solutions for our industrial and commercial customer base of approximately 500 customers, which includes industrial manufacturers and processors, hospitals, schools, hotels and apartment buildings. The SEAGD commercial accounts team can provide:

- Expansion studies to estimate cost for natural gas service to a new location within the SEAGD service delivery area
- Related services such as meter maintenance and cathodic protection
- Energy information including cost and efficiency comparisons
- Suggestions on how to maximize productivity by implementing new technologies in your business
- Customized conversion packages with potential incentives for businesses who convert to natural gas
- Personal attention from a team of natural gas experts