

ENERGY UTILITIES

Electric and gas utilities play a key role in Alabama community and economic development - at the local, regional and state levels. This section includes energy utility companies that are involved in community and economic development in Alabama.



Electric Utility Companies

69



Gas Utility Companies

73



ELECTRIC UTILITY COMPANIES

ALABAMA MUNICIPAL ELECTRIC AUTHORITY (AMEA)

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MISSION

AMEA's mission is to provide its member communities with a reliable and economical source of electric power, enabling them to preserve and enhance the benefits of municipal ownership for their citizens and the electric customers they serve. The AMEA strives to offer the services that its members need and can adapt to provide the best value for their communities and customers.

PROGRAMS AND SERVICES

AMEA's principal purpose is to secure adequate, reliable electric capacity and energy for its members. AMEA monitors the short-term and long-term marketplace to meet that goal. Whether it meets the goal through firm and non-firm contracts or generates power from its generating units or combines both avenues, AMEA meets the goal.

Today, the Members are committed more than ever to the concept of Joint Action, because they are benefiting from AMEA's Power Supply decisions, low rates, assets, and its value-added programs and activities.

ALABAMA POWER COMPANY

Greg Barker
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MISSION

The Alabama Power Company seeks to effectively integrate and utilize all resources to attract, expand and retain business that creates jobs and investments within the State of Alabama.

PROGRAMS AND SERVICES

The new economic and community development web site, at www.amazingalabama.com, offers:

- Comprehensive information on available buildings and sites in Alabama
- Complete labor force and demographic information for every community in Alabama including the ability to compare and contrast Alabama communities with any community in the United States
- A thorough overview of the state's primary business taxes and statutory incentive programs
- Late-breaking news impacting economic development in Alabama

Services include:

- Site-location database includes a wide variety of industrial properties, available buildings and established industrial park sites
- Speculative buildings available and ready for completion
- Profiles and support services available for each Alabama community.

ALABAMA RURAL ELECTRIC ASSOCIATION OF COOPERATIVES (AREA)

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PURPOSE

The AREA is a member-owned and member-controlled association. AREA provides a wide range of services statewide under one umbrella, enabling cooperatives to express themselves with a unified voice. The result of this partnership is local community growth with the highest quality electric service at the lowest possible cost for rural electric consumers.

PROGRAMS AND SERVICES

In summary, AREA will:

- Support the distribution and generation and transmission of the cooperatives
- Provide information programs that will stimulate local growth, stability and security
- Operate for the benefit of its member cooperatives
- Provide the means and organization by which all electric cooperatives in Alabama can accomplish legislation needed on a state level

ENERGY SOUTH, INC.

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MISSION

The mission of EnergySouth, Inc. is to be the energy services provider of choice in the markets they serve.

PROGRAMS AND SERVICES

EnergySouth, Inc. is a holding company for a family of energy businesses. Natural gas distribution and natural gas storage are the company's primary lines of business. EnergySouth also provides the following:

- Contract and consulting work for utilities and industrial customers
- Corrosion services to provide cathodic protection services for utilities and other companies

POWERSOUTH ENERGY COOPERATIVE

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MISSION

PowerSouth's mission is to strengthen the federation by delivering reliable, competitively priced power and value-added services.

PROGRAMS AND SERVICES

PowerSouth, on behalf of its member systems, maintains a robust economic development program that works to bring industry into Alabama and Florida. PowerSouth provides a variety of services to its distribution members and offers assistance in:

- Strategic planning
- Load forecasting
- Residential consumer surveys
- Marketing and economic support
- Engineering and energy distribution support
- Printing services
- Brochure development
- Advertising support
- Safety programs and training
- Computer network support

TENNESSEE VALLEY AUTHORITY (TVA)

Web: <http://www.tva.gov> and <http://TVAsites.com>.

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OVERVIEW

The TVA addresses the stewardship needs of 235,000 acres of TVA managed public lands around the Tennessee Valley. To date, approximately 1,114,000 acres of this land has been allocated for natural resource management.

PROGRAMS AND SERVICES

TVA is currently developing natural resource management for these lands based on public needs and concerns, with the goals of providing increased opportunities for public use and enjoyment of the forest, wildlife, and other natural resources. TVA seeks public involvement and partnership in the development and implementation of its natural resources management plans.

TVA's GIS-based web site help businesses and site selection consultants identify the best properties available in the 80,000-square-mile TVA region. Search for available properties and buildings, find demographic data, and download maps at TVAsites.com.



GAS UTILITY COMPANIES

ALABAMA GAS CORPORATION (ALAGASCO)

Alagasco Economic Development
Economic Development
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MISSION

Alagasco's mission is to fulfill its public service obligation in the State of Alabama by providing competitively priced natural gas and related services at a reasonable profit.

PROGRAMS AND SERVICES

Detailed proposals for natural gas service, individualized to meet the specific needs of customers, have helped entice many companies to locate or expand in the state of Alabama, and the company stands ready to assist any firms contemplating Alabama operation.

- Supply both firm and interruptible gas service in large quantities
- "Industrial Development Rate" in order to provide incentives for companies to locate new or expand existing operations in Alabama.
- "Competitive Fuel Clause" allows Alagasco to adjust rates on a case-by-case basis to industrial and large commercial customers that have the ability to switch to alternative fuels
- Offers a state assistance coordination referral program and competitively-priced natural gas service
- Alagasco's Economic Development Department also works closely with state and local recruiters to attract new businesses and jobs into Alagasco areas.

SOUTHEAST ALABAMA GAS DISTRICT (SEAGD)

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OVERVIEW

SEAGD is a partner in the communities it serves. The district strives to make its communities stronger through its involvement.

The SEAGD is a public corporation created on January 29, 1952, under Act Number 762, General Laws of Alabama. It was established to provide natural gas service to domestic, commercial and industrial customers located in 32 communities in the southeast portion of the state. A transmission

system 753 miles in length and a distribution system consisting of 1,219 miles make up SEAGD, which reaches 16 counties in the southeast quadrant of the state.

Southeast Alabama Gas District's 14 member towns:

- Abbeville
- Andalusia
- Brundidge
- Dothan
- Enterprise
- Elba
- Eufaula
- Greenville
- Fort Deposit
- Headland
- Luverne
- Ozark
- Opp
- Troy

In addition to member cities, SEAGD serves the towns of Ashford, Brantley, Coosada, Cottonwood, Daleville, Gantt, Glenwood, Heath, Midland City, Napier Field, New Brockton, Newton, Newville, Pinkard, Red Level, River Falls, Rutledge and Seale.

The SEAGD is committed to providing its customer base of approximately 30,000 customers with a plentiful, quality product naturally.

PROGRAMS AND SERVICES

Residential Customers have a natural gas advantage.

- They have access to a comfortable, clean-burning, dependable fuel source 24 hours a day, seven days a week.
- From water heating and space conditioning to lighting and grilling, natural gas is your efficient, convenient fuel choice. Consumers and professionals tell us all the time that natural gas is their first choice.

Commercial Customers

SEAGD's management acts as a commercial accounts team to serve the industrial and commercial needs of our customers. We provide individualized solutions for our industrial and commercial customer base of approximately 500 customers, which includes industrial manufacturers and processors, hospitals, schools, hotels and apartment buildings. The SEAGD commercial accounts team can provide:

- Expansion studies to estimate cost for natural gas service to a new location within the SEAGD service delivery area
- Related services such as meter maintenance and cathodic protection
- Energy information including cost and efficiency comparisons
- Suggestions on how to maximize productivity by implementing new technologies in your business
- Customized conversion packages with potential incentives for businesses who convert to natural gas
- Personal attention from a team of natural gas experts