Auburn University Job Description

Job Title: Mgr, Patron Services
Job Code: AB14
FLSA status: Exempt
Grade 34: $45,100 - $75,100
Job Family: No Family

Job Summary
Reporting to the Director of Marketing and Communications at the Jay and Susie Gogue Performing Arts Center, responsible for managing the front-of-house and daily operations of the ticket sales office and house management team, providing leadership in ticketing system administration, customer service, single ticket and subscription sales, budget and financial oversight, and staff management for the ticket sales office, concierge desk, ushers, concessions, security, housekeeping, parking, and merchandise sales for performances and events held at GPAC.

Essential Functions
1. Supervises and manages all day-to-day, performance, and event front-of-house operations including oversight of staff, volunteers, and other pertinent vendors in ticket sales, house management, safety and security, concessions, merchandise sales, parking, and housekeeping.
2. Manages CRM ticketing and point-of-sale software and hardware functionality and maintenance, event and series implementation and scaling, patron data analysis and reporting, and all other administrative responsibilities associated with CRM ticketing software and hardware.
3. Supervises the ticket sales office including the management and oversight of ticket fulfillment processing, CRM payment processing, customer service best practices implementation, and University and AU Foundation financial accounting, reporting, and cash management.
4. Works collaboratively with Marketing and Communications and Development staff on annual performances, campaigns, programs, and events to reach and exceed institutional goals.
5. Conducts staff, volunteer, and vendor training on basic roles and responsibilities, industry practices, safety and evacuation procedures outlined in the Emergency Action Plan (EAP), and venue operating policies, which include the creation, implementation, and review of training documents.
6. Strategizes, documents, and implements an Emergency Action Plan for GPAC working in coordination with the Executive Director, Director of Production, and key University personnel.
7. Coordinates and ensures ADA and accessibility compliance for GPAC's facilities, programming, and services.
8. Performs other duties as assigned by the Director of Communications and Marketing at GPAC.

Supervisory Responsibility
Full supervisory responsibility for other employees is a major responsibility and includes training, evaluating, and making or recommending pay, promotion or other employment decisions.

The above essential functions are representative of major duties of positions in this job classification. Specific duties and responsibilities may vary based upon departmental needs. Other duties may be assigned similar to the above consistent with the knowledge, skills and abilities required for the job. Not all of the duties may be assigned to a position.
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Minimum Required Education and Experience

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<th>Education</th>
<th>Minimum</th>
<th>Focus of Education/Experience</th>
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<tr>
<td></td>
<td>Four-year college degree</td>
<td>Degree in Theatre, Theatre Management, Arts Administration, Business Administration, or related field.</td>
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Experience (yrs.)  5

Experience in box office and/or ticket sales administration. At least 2 years’ experience in box office and front-of-house supervision required. Experience in the performing arts industry preferred.

Substitutions allowed for Education:
Indicated education is required; no substitutions allowed.

Substitutions allowed for Experience:
Indicated experience is required; no substitutions allowed.

Minimum Required Knowledge
Strong knowledge of computer applications in Windows and Mac environments including CRM ticketing software (Tessitura, AudienceView, Vedini, etc.) and Microsoft Word, Excel, Outlook, and other Office 365 applications (OneDrive, SharePoint, Teams, etc.)

Certification or Licensure Requirements
CPR and AED certifications required or must be obtained within the first 90 days of employment. International Association of Venue Managers Academy for Venue Safety and Security and/or CVP or CVE certification preferred.

Physical Requirements/ADA
Regularly involves lifting, bending or other physical exertion. Often exposed to one or more elements such as heat, cold, noise, dust, dirt, chemicals, etc., with one often to the point of being objectionable. Injuries may require professional treatment.

Externally imposed deadlines; set and revised beyond one’s control; interruptions influence priorities; difficult to anticipate nature or volume of work with certainty beyond a few days; meeting of deadlines and coordination of unrelated activities are key to position; may involve conflict-resolution or similar interactions involving emotional issues or stress on a regular basis.

Date: 7/5/2018